

## PRIOR AUTHORIZATION POLICY

**POLICY:** Oncology – Gilotrif Prior Authorization Policy

- Gilotrif® (afatinib tablets – Boehringer Ingelheim)

**REVIEW DATE:** 12/11/2024

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### OVERVIEW

Gilotrif, a tyrosine kinase inhibitor (TKI), is indicated for the following uses:<sup>1</sup>

- **Non-small cell lung cancer (NSCLC)**, first-line treatment of patients with metastatic disease whose tumors have non-resistant epidermal growth factor receptor (*EGFR*) mutations as detected by an FDA-approved test.  
Limitations of use: The safety and efficacy of Gilotrif have not been established in patients whose tumors have resistant *EGFR* mutations.
- **NSCLC, squamous cell**, for the treatment of patients with metastatic disease progressing after platinum-based chemotherapy.

### Guidelines

Gilotrif has been addressed in National Comprehensive Cancer Network (NCCN) guidelines.<sup>2-4</sup>

- **Head and Neck Cancer:** Guidelines (version 1.2025 – November 26, 2024) recommend Gilotrif as a single agent for the treatment of recurrent, unresectable, or metastatic non-nasopharyngeal cancers (lip, oral cavity, oropharynx, hypopharynx, glottis, larynx, supraglottic, larynx, ethmoid sinus, maxillary sinus, occult primary) in patients with disease progression or after platinum-based therapy (category 2B).<sup>3</sup>
- **Non-Small Cell Lung Cancer (NSCLC):** Guidelines (version 11.2024 – October 15, 2024) recommend testing for sensitizing *EGFR* mutations in patients with metastatic disease.<sup>4</sup> Patients with sensitizing *EGFR* mutations have a significantly better response to the *EGFR* TKIs (erlotinib, Gilotrif, Iressa®, Tagrisso®, and Vizimpro). The most common *EGFR* mutations are exon 19 deletions and exon 21 (L858R) substitution mutations. Other less common mutations that are also sensitive to *EGFR* TKIs include L861Q, G719X, and S768I; these mutations cumulatively account for approximately 10% of all *EGFR* mutations. NCCN recommends the *EGFR* TKIs as first-line treatment for patients with advanced or metastatic NSCLC with *EGFR* exon 19 deletions, exon 21 (L858R) substitution mutations, S768I, L861Q, G719X, and S768I. Gilotrif is a category 1 recommendation under “Useful in Certain Circumstances” for *EGFR* exon 19 deletions and exon 21 substitutions. It is a “Preferred” first-line therapy (category 2A) for *EGFR* S768I, L861Q, and/or G719X mutations. NCCN does not recommend Gilotrif monotherapy for use as second-line treatment for patients with squamous cell NSCLC (without *EGFR* mutations); Gilotrif + Erbitux® (cetuximab injection) may be considered in patients with disease progression on *EGFR* TKI therapy. Gilotrif is not recommended in the guidelines for squamous cell NSCLC. However, it remains FDA-approved for this indication.

### POLICY STATEMENT

Prior Authorization is recommended for prescription benefit coverage of Gilotrif. All approvals are provided for the duration noted below.

**Automation:** None.

### RECOMMENDED AUTHORIZATION CRITERIA

Coverage of Gilotrif is recommended in those who meet one of the following criteria:

### FDA-Approved Indications

1. **Non-Small Cell Lung Cancer – Epidermal Growth Factor Receptor (*EGFR*) Mutation-Positive.**  
Approve for 1 year if the patient meets ALL of the following (A, B, and C):
  - A) Patient is  $\geq 18$  years of age; AND
  - B) Patient has advanced or metastatic disease; AND
  - C) Patient has sensitizing *EGFR* mutation-positive non-small cell lung cancer as detected by an approved test.  
Note: Examples of sensitizing *EGFR* mutation-positive non-small cell lung cancer include the following: exon 19 deletions, exon 21 (L858R) substitution mutations, L861Q, G719X, and S768I.
2. **Non-Small Cell Lung Cancer – Squamous Cell Carcinoma.** Approve for 1 year if the patient meets ALL of the following (A, B, and C):
  - A) Patient is  $\geq 18$  years of age; AND
  - B) Patient has metastatic squamous cell carcinoma; AND
  - C) Patient has disease progression after treatment with platinum-based chemotherapy.

### Other Uses with Supportive Evidence

3. **Head and Neck Cancer.** Approve for 1 year if the patient meets ALL of the following (A, B, and C):
  - A) Patient is  $\geq 18$  years of age; AND
  - B) Patient has non-nasopharyngeal head and neck cancer; AND  
Note: Examples of non-nasopharyngeal head and neck cancer are lip, oral cavity, oropharynx, hypopharynx, glottis, larynx, supraglottic larynx, ethmoid sinus, maxillary sinus, and occult primary.
  - C) Patient has disease progression on or after platinum-based chemotherapy.

### CONDITIONS NOT RECOMMENDED FOR APPROVAL

Coverage of Gilotrif is not recommended in the following situations:

1. Coverage is not recommended for circumstances not listed in the Recommended Authorization Criteria. Criteria will be updated as new published data are available.

### REFERENCES

1. Gilotrif<sup>™</sup> tablets [prescribing information]. Ridgefield, CT: Boehringer Ingelheim; April 2022.
2. The NCCN Drugs & Biologics Compendium. © 2024 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on December 6, 2024. Search terms: afatinib.
3. The NCCN Head and Neck Cancer Clinical Practice Guidelines in Oncology (version 1.2025 – November 26, 2024). © 2024 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on December 6, 2024.
4. The NCCN Non-Small Cell Lung Cancer Clinical Practice Guidelines in Oncology (version 11.2024 – October 15, 2024). © 2024 National Comprehensive Cancer Network. Available at: <http://www.nccn.org>. Accessed on December 6, 2024.

